ON24 Event Setup Guide

Marketo Event program can be connected to your webinar provider so that you can track your registrants and attendees within Marketo. Marketo pushes registration information captured on a Marketo landing page to ON24 and pulls attendees information automatically into Marketo Event from ON24.

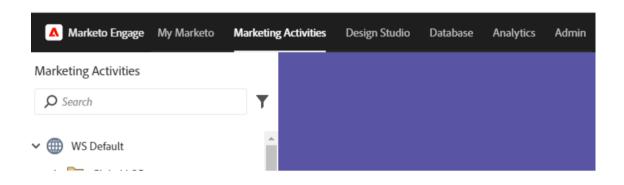
1

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Clone an ON24 Program:

Clone an ON24 Program: We have an ON24 Event program template created on the COE Workspace based on best practices. It includes the registration form and all necessary campaigns. These assets will help you to configure the event flow to send the emails out and at the same time track people progressions.

1. Click on Marketing Activities from the top menu bar.



2. In Marketing Activities, click on WS COE and select On24 Webinar Campaign - COE Template. On the right you will see Program Actions; select Clone from the dropdown (OR) right click on program template and click Clone to copy the program to your workspace.

Adobe Marketo Engage My Marketo	New Smart Campaign	*	n S	tudio	Database	Analyti	ics Admin
Marketing Activities	New local asset New Email Program	I		Marke	eting Activ	rities	Campaign Inspector
𝒫 Search	New folder	I		🖥 New	•		
A/B Test Program - COE Template	Clone						
Email Campaign - COE Template	Move	T					
Email Plus Follow Up Campaign	Delete	I		Ν	/larket	ing A	ctivities – WS De
Email Plus Landing page	View assets						
Event Program - COE Template	View setup	I		Prog	grams		
> MSI A/B Testing	View my tokens	I					
> 📄 Multi-Location Event	View members	I	<		ualize ongoi inage all ass		aigns a single view
> You Nurture Campaign - COE Template				• Me	asure progr	am succe	255
> 🧰 On24 Webinar Campaign - COE Ter	Import Program Status	-					NEW PROGRAM
s 💼 s							

Make sure that you are following the proper naming convention as instructed on our <u>naming convention guide</u> while cloning a program to your Workspace.

Configure Event Settings and Sync Marketo with Your Webinar:

Once the program template is cloned to your workspace, you need to connect it to your ON24 event by using 'event ID' as instructed below:

1. Click on Event Action on Program and select Event Settings

Marketing Activities	On24 Web	Assets	
	🗐 New 🔻	Event Actions 💌	
	View: Summ	Schedule	
✓		🙀 Reschedule Entries	
> 📄 Assets	On2	🜉 Event Settings	COE Te
> 📄 Campaigns	A sim	💈 Salesforce Campaign Sync	e with Eve
> 🛅 Lists		Clone	_
> Reports	C Continue	🔀 Delete	
	□ Setting	💿 Retry failed Registration	
> Report	Event F	💿 Refresh from Webinar Provider	<u>:t</u>
> (iii) WS COE Admin	Channe	🖓 Show Import Status	nar On24
INST WS COE INST	Created	Go Show Export Status	optember 2018

2. Enter the webinar details on 'Event Settings' window and then click on Save.

vent Settings	5			×
Event Partner:		ON24	*	
Login:		On24 EMEA	*	
Event Id:	*			
			CANCEL 5/	AVE

On Event Partner, Select On24 from the dropdown and choose an appropriate 'Login' created for your region and enter the Event Id which is specific to your event.

Note: Event ID must be provided by your ON24 webinar provider. Once you click save, the connection between Marketo and your ON24 will be established.

Assets:

When you clone an event program template from COE, you will have all the required smart campaigns and registration form within the program.

Under Assets folder, you will see a standard registration form created for both LOB. It includes all mandatory fields that need to be captured from your registrants. We recommend that you create the registration page and all the required emails using our updated templates.

It's required to connect invitation email, registration form and registration page together as shown below:

How to connect a form to the Registration page:

Select Form section on Elements on your landing page and choose your form from the dropdown menu on the 'Insert New Form' tab. Also, you can choose a landing page as a Follow-up page so that when someone hits submit button on the registration form, they will be redirected to the desired page.



Now your form on landing page is linked to thank you page. Once it is ready, you can add the registration page on any of the CTA button or hyperlinked text of your email modules.

How to create Calendar File

A Calendar File token allows you to add a calendar event (.ics) link to your Marketo emails and landing pages.

1. In your program, go to My Tokens tab.



2. Drag a Calendar File token to the canvas and edit the name.

On24 Webinar Campaign - COE Template Assets Setup	My Tokens Members
🖹 New 🔻 🛗 Event Actions 💌 🧪 Edit Token 🛛 🔕 Delete Token	
These tokens can be referenced using this naming convention: {{my.My Token}}	
Ty Token Name 🔺 Value	Updated Search
🖬 Local (1 Token)	📓 Calendar File
My Calendar Click to Edit	🔚 Date
CANCEL SAVE	🔚 Email Script
	🔤 Image
	I Number
	🔚 Rich Text
	★ Score
	😣 SFDC Campaign
	at Text

Version 1.4 | Reviewed: 02 August 2021 | Author: Muhammed Suhail Ek | Approved by: Lucy Alligan |

3. Enter Details and Click Save.

	*	My Awesome Web	inar			
location:	*	GoToWebinar				
Hyperlink Text:	*	Save the Date				
Starts:	*	03/08/13	m	10:00 AM	*	PDT
Ends:	*	03/08/13	m	11:00 AM		PDT
Description:		Access URL: {{me Maximize Results T Automation {{my.Ex.Date:c Time}}	Through Insid	e Sales and Marke	ting	

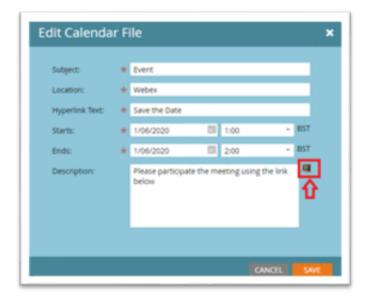
Now, you can add a calendar event (.ics) link to your Marketo email or Landing page

Member Tokens are used to insert unique values from integrated service partners such as On24. Each person has a unique URL to access the webinar that can be inserted using a {{member.webinar url}} token.

The token will only populate if the smart campaign that sends the email is a child assets of the Event Program. This token can be used in emails, landing pages and in the description of calendar file token.

STATE STREET GLOBAL ADVISORS

1. Click on edit tab in the Calendar File token and select the 'Insert Token' icon to add Member token in the description.



2. Search the Member token by searching '{{member.webinar url}} and hit Insert tab after adding default value. You can also add the actual webinar url in the default section,

Insert Token		×
Token: Default Value:	* {{member.webinar	
	CANCEL	ERT

To add Calendar(.ics) file on emails:

There are two different ways to add ics file on email modules. Either you can add an .ics file url on CTA button or add a Calendar file token on the hyperlinked text

1. Add a Calendar token on hyperlinked text:

To add a Calendar token in the email text description, choose any module which has a hyperlinked text.

Short <u>description</u> of article/piece, 35–40 words. Should be clear and concise. Lorem ipsum dolor sit amet, consectetur labore et dolore magna adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua.

Read more

On the right you will see 'Local variables', paste your calendar token {{my. Calendar token}} on 'Hyperlinked Txt' option and approve the email draft.

Module BG Color	#FFFFFF
Hyperlink Txt	Read more
Url	
Linking to a PDF?	NO

2. Add a Calendar(.ics) file on CTA's:

On email editor pane, drag a module which has CTA button in it:



On the right side of the screen, you will see 'Local Variables', paste the .ics file url on 'CTA URL' option and approve the email draft.

Local Va	riables
vlodule BG Color	#FFFFFF
leader 1 Text	Publication Name
leader 2 Text	Publication Title
leading URL	#
TA Text	Read more
TA URL	#
inking to a PDF?	NO

Please Note: the 'ics file url' can be copied from hyper linked text where the calendar token has been linked.